

Business delegation from Georgia

Nr.	Name Surname	Company	Position Contact information	About company	Company interests for cooperation with LV
Building, Construction, Building Materials					
1	Irakli Rostomashvili, President / Founder	Georgian Developers Association / Arci Ltd	Abuladze St.21, 0160 Tbilisi, Georgia Tel: +995 32 251904 Fax: + 995 32 250456 www.arci.ge	<p>ARCI is the first development company in recent Georgian history.</p> <p>Arci is orientated not on construction of separate buildings, but the developing of residential districts. In several areas of Tbilisi Arci developed 3 districts with the total area more than 190.000 sqm. There are 500 families living in the districts developed by Arci.</p> <p>Arci Studio is successfully working on projecting residential buildings and country cottages. Many projects in Tbilisi and other regions of Georgia developed by Arci Studio are the evidence of it. www.studiaarci.ge</p> <p>In 2008 company Arci together with Lithuanian Company established construction management company Arci Contestus which is accomplishing construction works for Arci's projects as well as for other company's projects.</p> <p>The project Georgian House was established with initiative of Arci in 2002, the reason of which is finding and developing Georgian traditional architecture in order to use and adapt them to the modern Georgian architecture. www.georgianhouse.ge</p>	Building, real estate, developers Apartments building companies
Tourism					
2	Nick Erkomaishvili, Director (CEO)	Explore Georgia Ltd GHG Group (Caucasus Travel, Georgian Events, CT Auto – Hertz Car Rental representative in Georgia, Explore Georgia	5 Shevchenko st. 0108 Tbilisi, Georgia Tel./Fax:+995 32 921 911; +995 32 180 201 Ext.#102 http://www.ExploreGeorgia.com	<p>Local tour operator based here in Tbilisi and doors are open to travelers of all kinds.</p> <p>Services: Adventure Exploration, Cultural Exploration, Nature Eco Exploration, Special Exploration, Week-end Exploration, Bon Appétit! Exploration, Caucasus Exploration, Fun Exploration. Also provide: Hotel Reservation Car Hire Guide Service Outdoor Equipment.</p>	Tourism companies Those, who would like to do Investments in Georgia (infrastructure). Is interested to receive tourists from Latvia.
Energy					
3	Nickoloz Chichinadze, CEO, Member of Board of	Silk Road Group JSC	Chavchavadze Ave.49-a, Tel:+99532 253581 Fax: +995 32 25 2808 www.silkroadgroup.net	The Silk Road Group is engaged in a number of different business activities, transportation and trading for commodities being the most important. Increasingly, the Silk Road Group is	Energy, logistic companies, Hotels

	Directors			<p>investing in supporting infrastructure to strengthen its commodities business. Other growing business interests include real estate development and financial services. The different business activities of the Silk Road Group are supported by a corporate services unit.</p> <p><u>Commodities</u> The Silk Road Group is engaged in the movement and trading of crude oil and petroleum products from Azerbaijan and Central Asian states (Turkmenistan, Uzbekistan, Kazakhstan) to the Georgian Black Sea ports of Batumi and Poti and to Iran as well as in forwarding of container cargoes from the Persian Gulf and the Black Sea ports of Georgia to the Caspian and Central Asian region.</p> <p><u>Trading</u> Since 2003, the Silk Road Group has been involved in sourcing of oil and oil products from fields and refineries in the Caspian and Central Asian region. The Silk Road Group works closely with the Addax & Oryx Group, a company with long-term experience in trading of crude oil and oil products in international markets.</p> <p><u>Infrastructure</u> The Silk Road Group operates a fleet of about 3,000 rail tank cars. The rail tank cars that are at the core of its reliable and effective transportation services are either owned by the Silk Road Group or leased under long-term agreements and allow the Silk Road Group to easily adapt to changing requirements of its customers, frequently implying the development of new routes.</p> <p><u>Financial Services</u> Together with Bank Turan Alem, a major private Kazakh bank, the Silk Road Group owns BTA Silk Road Bank, a Georgian banking outlet. BTA Silk Road Bank provides financial services in support of the Silk Road Group's transportation and trading business.</p> <p><u>Investments in Real Estate Development</u> Silk Road Group Strong Partner in Georgian</p>	
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				investments. http://silkroadgroup.net/main.html	
Food production					
4	Zaza Kikvadze, General Director	Tbilisi Branch of Georgian Glass and Mineral Waters Co. N.V.	6 Marjanishvili Str.,0102 Tbilisi, Georgia Tel: (995 32) 484 484. Fax: (995 32) 223 668. Web address: www.borjomi.com	Georgian Glass & Mineral Waters (GG&MW) company was founded in 1995 and currently the company belongs to Salford investment foundation and private investors, including the corporate top-management. After GG&MW won an advertised bidding for an exclusive right to extract and bottle BORJOMI in 1997, it has been controlling all the stages of extraction, bottling and distribution of this mineral water. GG&MWs subsidiary enterprise - JSC □ Borjominvody controls the Borjomi deposits and wells where the water is extracted from. Three water bottling factories, as well as rights to the BORJOMI trademark belong to the company. http://www.borjomi.com/	Already have the office in Latvia, would like to present themselves during the forum
5	Zurab Chxaidze, General Director	Kakhetian Traditional Winemaking LTD	64, Phaliashvili st. Tel: (+995) 32 912957 Fax: (+995) 32 912957 www.ktw.ge	The Company "Kakhetian Traditional Wine-Making" produces wines called by the geographical territories of their production: Kindzmarauli, Akhasheni, Khvanchkara, Tsinandali, Mukuzani, as well as collection and vintage wines, namely, "Chakrulo", "Kvarelis Valley", "Kakhuri Traditsiebi" and cognacs among which the sales leader in Ukraine are such brands as "Dzveli Kakheti", "Mepe Erekle II" and "Rustavelis Prospekti". The Company, using the Kakhetian technology, produces Georgian vodka (chacha). Wine is filled both in bottles of Italian glass and in earthenware vessels of different volume made by traditional methods. Earthenware crockery imparts wine unique and medicinal properties, improves its tastiness and at the same time is an excellent present in the national stile. Each vessel is hand-made and has its own peculiar design which can make an impression even before you taste the wine. The area of realization of the production of our Company "Kakhetian Traditional Wine-Making" in exclusive earthenware vessels will be:	Looking for distributors, alcohol importers

				Ukraine, Belarus, Lithuania, Latvia, Estonia, Great Britain, Canada, USA.	
6	George Margvelashvili , President	JSC Tbilvino	0153 Tbilisi, Sarajishvili Ave. #2 Tel.:(+99532) 653382; 650311;651625 Fax:(+99532)651461 E-mail:info@tbilvino.com.ge www.tbilvino.com.ge	<p>Producer of wines of excellent potential from the well matured, fresh and high-quality grapes: "Tsinandali" – aged for 9 months, "Saperavi" – aged for 12 months, "Mukuzani" – aged for 20 months.</p> <ul style="list-style-type: none"> • The bottling of these wines is limited in number, from 10000 to 15000 bottles. Each bottle has its own identification number. 	Looking for distributors, alcohol importers
Importers					
7	Archil Melikadze, Chief Operating Officer	JSC Populi	5 Kindzmarauli Str. Tbilisi 0145, Georgia Tel/fax: 995 32 24 46 30 www.populi.ge	<p>Largest multi-format retail network with 40 stores across Georgia: 26– Populi supermarkets, 8– Populi XL, 6- Populi Express. Populi is the first multi-format retail network in Georgia. The major purpose of multi-format service is to efficiently satisfy the diverse customer preferences. Dividing the business in formats enabled the company to successfully extend the service and obtain a new consumer segment.</p> <p>Currently JSC Populi operates in two formats: Populi Supermarket and Populi XL.</p> <p>"Populi City": Populi city, so called "the city in the city" is a visit card of Populi network, where ultra-modern style and 19th century Tbilisi mix each other.</p> <ul style="list-style-type: none"> • Commercial area - 3000 sq.m • Product range - 20 000 products; • French Confectionary • Cafe <ul style="list-style-type: none"> • Baguettes, croissants and Italian sweets prepared by a French confectioner; • Dishes, salads, bakery products cooked in front of the consumers; • After laboratory examination wide range of meat is processed by modern machines and professional Ukrainian butchers. 	Looking for food products, especially confectionery

				<ul style="list-style-type: none"> • Fruit and vegetables delivered from villages on a daily basis; • Various species of fishes: live fish in the aquarium, fish on the ice, fish on the grill and delicious ready-made fish dishes; • Premium class European exclusive products. 	
8	Mamuka Dolidze, Director General	Belux Ltd	<p>77 Marshal Gelovani Avenue 0159 Tbilisi, Georgia Tel: (+995 32) 517400/01/02 Fax: (+995 32) 517403 e-mail: belux@gol.ge website: www.belux.ge</p>	<p>Company's main activity is producing, branding, importing and retailing all kinds of furniture and its accessories from different countries of Europe and Asia.</p> <p>"Belux" in Georgia owns Mega retail store chain that is located in the prestigious regions of Tbilisi - the capital of Georgia. Currently there are 3 furniture salons in company's possession: 4500m2 show room for residential furniture in modern and classic collections, 3500m2 store (For Kitchen, Bathroom, & Garden furniture with its accessories) and 800m2 salon (For office furniture).</p> <p>To sell its brand product company "Belux" is working with other sale networks in the South Caucasus market and owns its distribution company with 10.000m2 warehousing system from where it exports goods in other South Caucasus and Eastern European countries.</p> <p>Owing to high quality, wide range and reasonable priced products, "Belux" has gained a substantial part of the market and is the leading Furniture importer in Georgia and South Caucasus.</p> <p>Currently "Belux" is cooperating with 177 manufacturers from seven different European and Asian countries. In addition "Belux" maintains offices and diverse field of businesses in other European and Asian Countries, from where it produces and supplies customer's</p>	Looking for real estate and furniture companies

				<p>world wide with "Belux" brand products.</p> <p>At present "Belux" is investing in diversified retail business (Belux - Kids) and aims to become leading retailer in South Caucasus for children industry. Currently we are constructing new shopping mall of 8500m2 intended of new concept of "Belux-Kids". We aim to increase collaboration in "Belux" supply chain management with the new producers around the world and maintain permanent cooperation with our reliable manufacturers. We welcome Wholesale & retailer Companies that are interested in our products for farther sale points in Eastern Europe and Caucasus from Georgia. We make every effort to accommodate the needs of all customers, from those with small budgets to those stocking a whole chain of stores.</p>	
Consultation and Legal Advice					
9	Alexander Bolkvadze, Partner	BLC (Professional Legal Services)	4, Gudiashvili Square Tbilisi, 0105, Georgia Tel: (995 32) 92 24 91; 93 25 03; 92 00 86 Fax: (995 32) 93 45 26 Website: www.blc.ge	<p>BLC is the law-firm providing efficient response to the needs of its clients in the business environment of Georgia for over seven years.</p> <p>We are not just a law firm, but we are a team of legal professionals, diverse in their experiences and cultural backgrounds, organized and guided by the following principles:</p> <p>BLC is committed to principles of professional conduct, confidentiality of client matters and inadmissibility of conflict of interests Our professionals understand business and industry in which our clients function, which helps achieve specific business objectives At BLC we represent our clients' interests with active analysis of factual matters and discovery, coordination of experts' work, conducting effective communication with clients and providing sound court presentations With a vast array of our legal services we ensure individual, timely and cost-effective approach to our clients, and we merit enduring business relationship</p>	Interested in legal companies as partners, as well as any company in LV as a client

Logistic and Transport					
10	Kakhaber Jgenti, Vice Chairman of the Supervisory Board	JSC TAM - Tbilisi Aircraft Manufacturing	181, Bogdan Khmelnitski Str. Tbilisi 0136, Georgia Tel: +(995 32) 707145 Fax: +(995 32) 708838 Mobile: +(995 99) 545363 E-mail: kjgenti@tam.ge www.tam.ge	<p>JSC TAM-Tbilisi Aircraft Manufacturing represents the largest engineering plant in the Caucasus region with 60-year-old experience in this sphere. The main activity of the enterprise is aircraft construction.</p> <p>At present, the Company works in two directions: aircraft building (military and civil) and production of civil goods of various designations.</p> <p>Military aviation products include the following:</p> <ul style="list-style-type: none"> • Production, overhaul, current maintenance and modernization of Su-25 type aircrafts • Overhaul of MI type helicopters. <p>Civil aviation products include the following:</p> <ul style="list-style-type: none"> • Production of a business aircraft TAM JET for 5-people-crew made of composite material and equipped with Williams International FJ-33 jet engines • Joint project implemented with a US company AIR, envisaging the production of a jet 7-seater business type aircraft made of composite material and equipped with Williams International FJ-33 jet engines. <p>The main consumers of the product of military designation are air forces of the CIS countries, countries of Africa, South America and former Soviet Union owning SU-25 class aircrafts or intending to purchase and upgrade them or repair.</p> <p>The target consumers of civil aviation product are large corporations, private airlines and physical entities of US, Europe, Middle East and</p>	Interested to cooperate with logistic companies

				<p>CIS countries.</p> <p>The product of JSC TAM-Tbilisi Aircraft Manufacturing has withstood the time and distinguished by its reliability and acceptable price.</p> <p>Foreign partners of JSC TAM-Tbilisi Aircraft Manufacturing are as follows:</p> <p>Elbit Systems (Israel) – Avionics and electrical systems for upgraded SU-25</p> <p>Israel Aircraft Industries (IAI) Israel) – Avionics for helicopters, production of different items for GULFSTREAM type of aircraft</p> <p>Aircraft Investor Resources (AIR) (United States of America) – Assembly of a 7-seater light business type jet “Tam-Air”, production and design of various items</p> <p>Growth Management Limited (GML) (Great Britain) – Investments and financial service.</p>	
Other					
11	Davide Natroshvili, CEO	Utilis Group		No additional information available	Interested in Latvian timber production companies
12	Shalva Beraia	Ras Al Khaima, Free Economic Zone		No additional information available	
13	Vano Sturua, Partner	V.D. Capital		No additional information available	