



Valmet

Leading process technologies,
automation and services for the pulp,
paper and energy industries

This is Valmet



Unique offering

- Market's widest offering combining process technologies, services and automation
- Research and development spend EUR 71 million in 2019



Market leadership

- Leading market position in all markets
- Pulp #1–2
- Energy #1–3
- Board #1
- Tissue #1
- Paper #1
- Services #1–2
- Automation #1–3



Strong global presence

- Approx. 100 service centers
 - 96 sales offices
 - 39 production units
 - 16 R&D centers
 - More than 13,000 professionals
- | | |
|---------------|-------|
| EMEA | 8,700 |
| China | 1,800 |
| North America | 1,700 |
| Asia-Pacific | 900 |
| South America | 500 |



Leader in sustainability

- Six consecutive years in Dow Jones Sustainability Index
- Three consecutive years in Ethibel Sustainability Index Europe
- A rating in CDP climate program 2019

New bioproduct mill in Kemi, Finland

Basis for pre-engineering

INVESTMENT

EUR 1.5 billion

ANNUAL PULP PRODUCTION

1.5 million tonnes

Around **70%** for export

WOOD USE PER YEAR

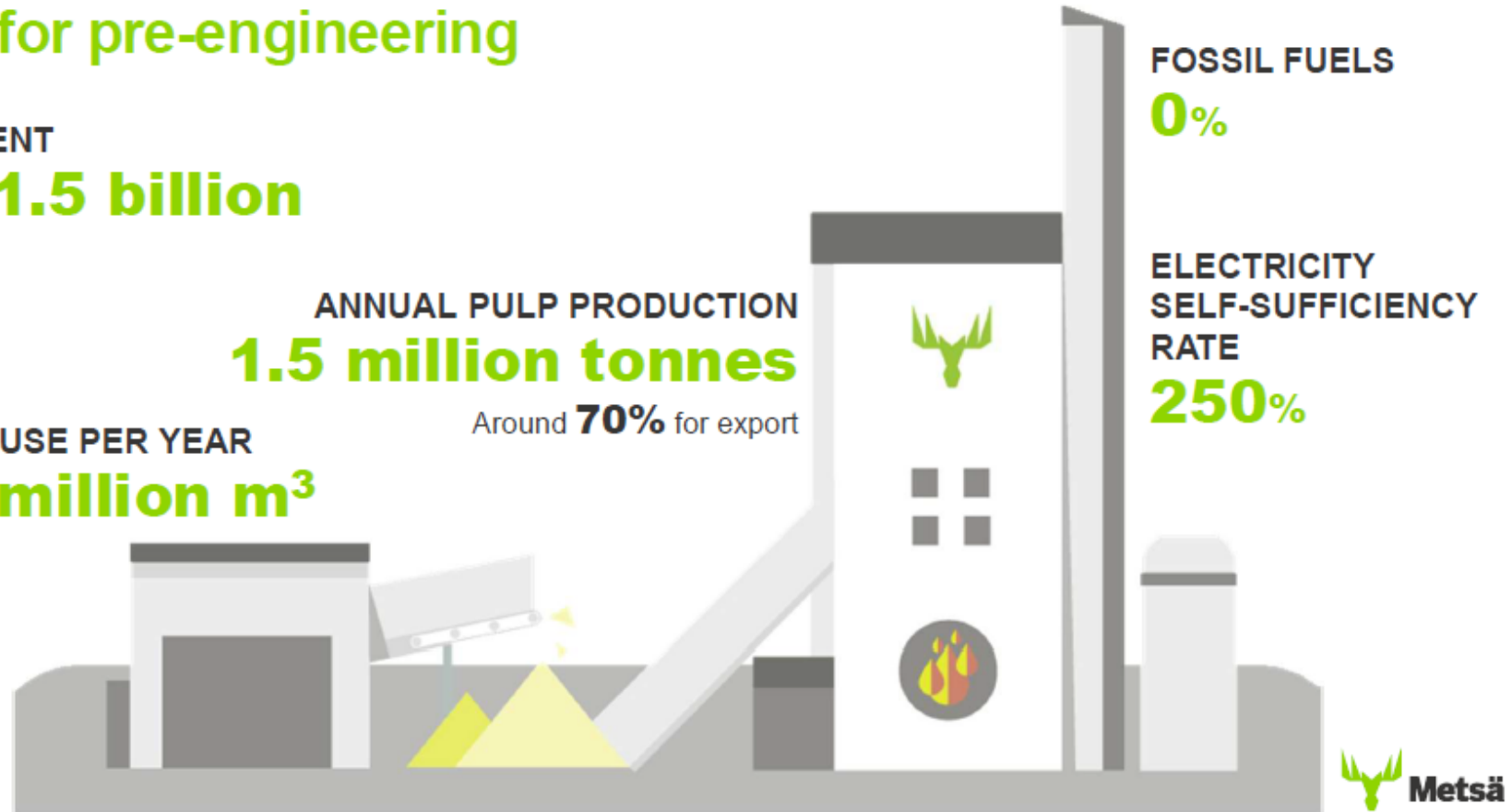
7.6 million m³

FOSSIL FUELS

0%

ELECTRICITY
SELF-SUFFICIENCY
RATE

250%



9 12/05/2020



Covid 19

- Delivery interruption first China then India, due to the government actions
- After that business situation has been more stable in manufacturing industry
- First Force Majeure, but now disease is known and can be planned
- Customer restrictions to access their mill sites for service jobs -> postponements
- Companies have learned to work during the Covid
- Personal responsibility, restriction, limitations
- Working on foreign sites still challenging, evacuation plans needed, workers don't want to travel and quarantine required with testing, spreading can be fast
- Limitations of all travelling -> using remote is new normal -> travelling will not return to the same level, only few people will travel and the rest of the team will give remote support
- Customer remote support has been increased, customer remote applications business will increase even more

